



Deploying Enterprise Blockchains

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BRKGEN-1005



#CLUS



INTUITIVE

Agenda

- Introduction to Blockchain
- Deployment Models
- Cisco on Cisco
- Lessons Learned
- Opportunities
- Collaboration

Cisco Webex Teams

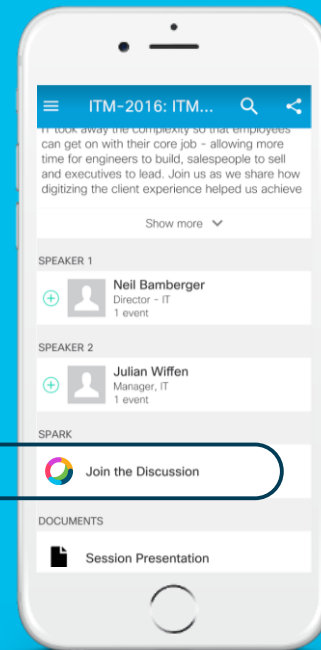
Questions?

Use Cisco Webex Teams (formerly Cisco Spark) to chat with the speaker after the session

How

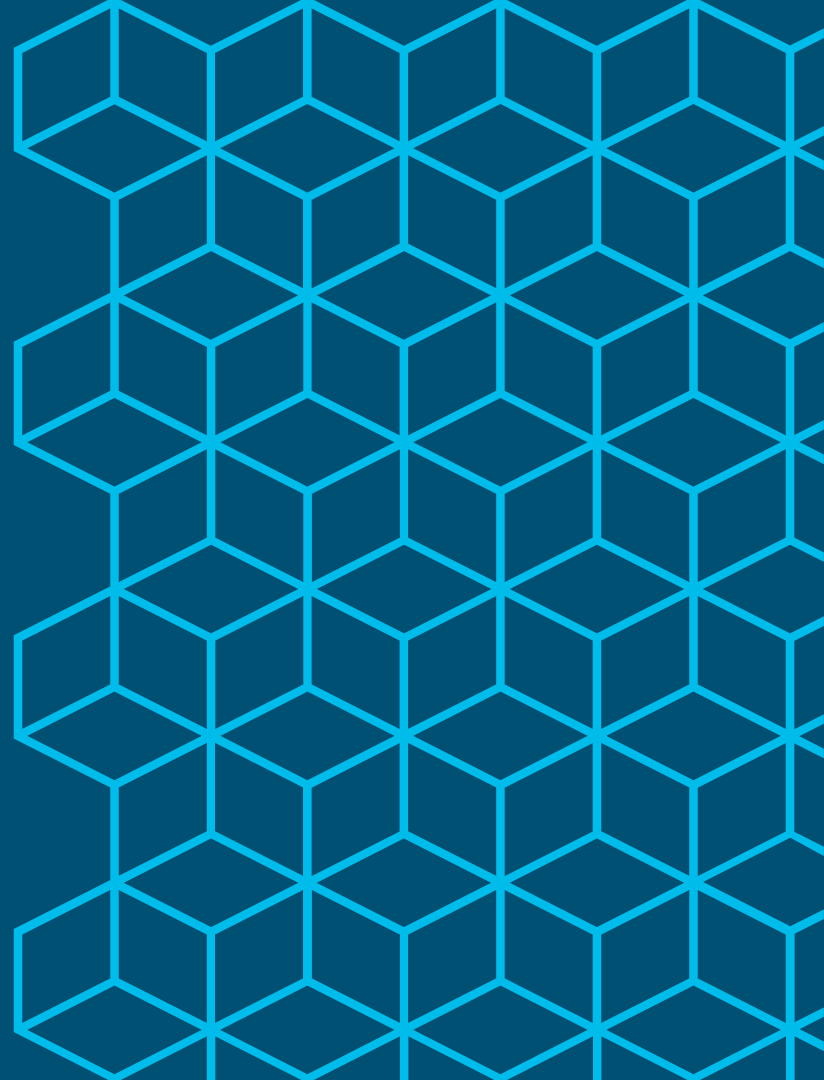
- 1 Find this session in the Cisco Events App
- 2 Click “Join the Discussion”
- 3 Install Webex Teams or go directly to the team space
- 4 Enter messages/questions in the team space

Webex Teams will be moderated by the speaker until June 18, 2018.



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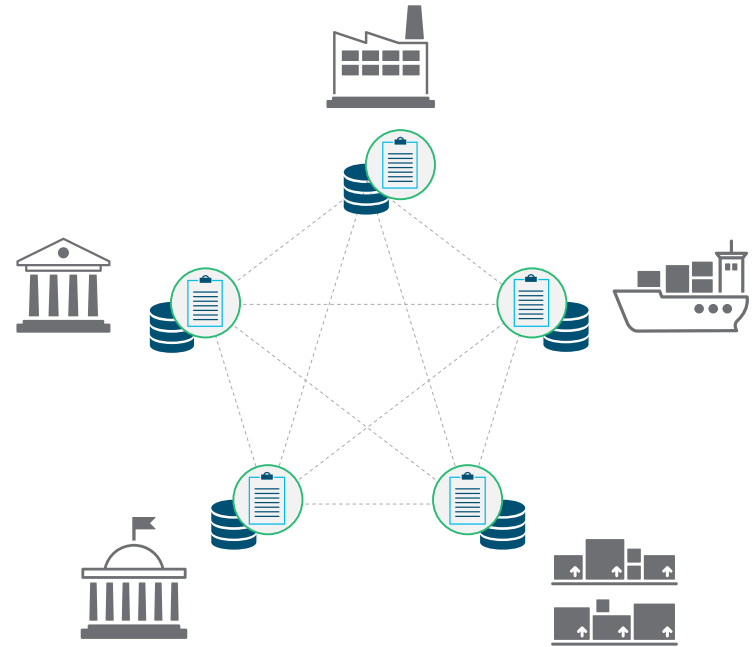
Introduction to Blockchain



What is Blockchain?

A shared digital ledger for recording transactions between participants

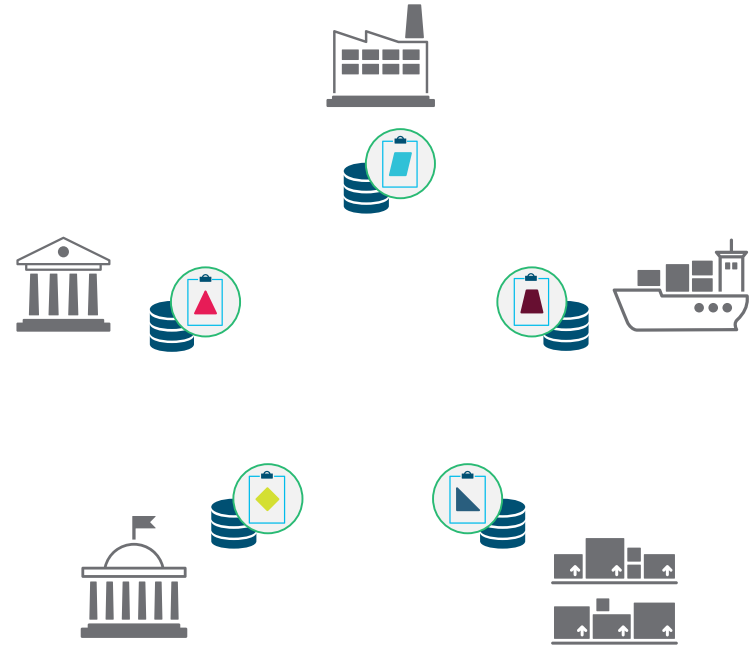
The history of transactions stored on the ledger cannot be altered



Why do we need it?

Often, participants maintain their own separate ledgers to keep a record of transactions such as orders, payments, etc.

Therefore, each participant has their own version of the truth – leading to errors, fraud, inefficiencies and dependence on intermediaries



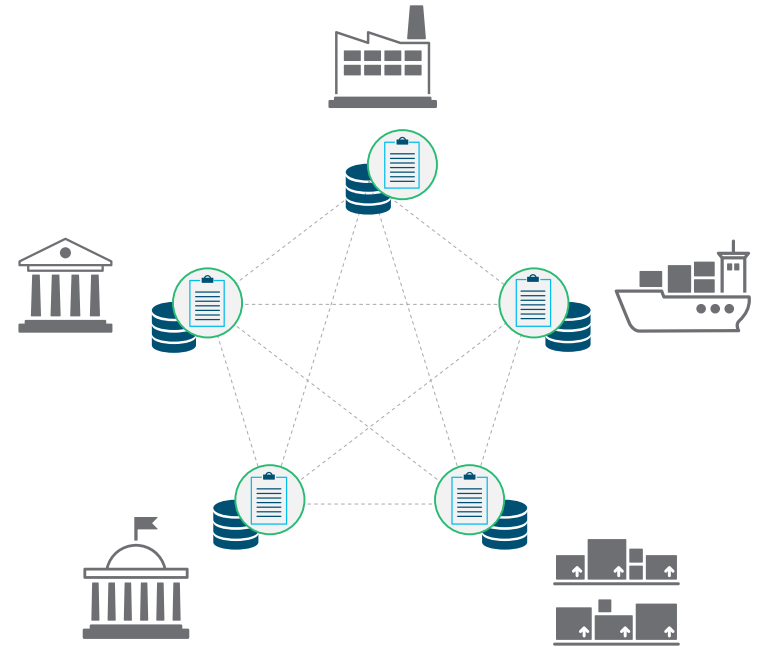
How does Blockchain help?

Shared ledger provides a single version of the truth for all participants

Transactions cannot be altered once recorded in the ledger

All participants must agree (reach consensus) before a new transaction is recorded in the ledger

Eliminates errors, fraud, the need for intermediaries and enables trustless transactions



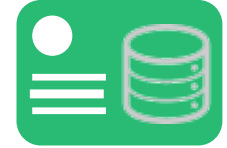
How does Blockchain Work?

All updates to the distributed ledger are timestamped and grouped into a data structure called a 'block'

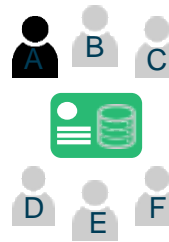
Multiple parties verify the validity of the block before it can be added to the ledger



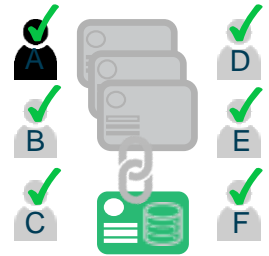
Party A has a new transaction to update the ledger



The transaction is added to a digital "block"



All parties in the network see the new block



Parties confirm the block is valid and it is added to the chain

Blockchain enables secure transactions across multiple parties



A distributed ledger that stores a record of all information exchanges between participants on a network



Enables trusted information exchange as all ledger entries are validated, auditable and tamper-proof



Decentralized structure eliminates need for central, certifying authority or intermediaries



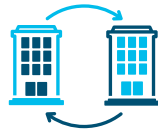
Cryptography allows secure exchange of information across multiple parties without risk of breach

Blockchain offers key benefits to enterprises that can be leveraged for a broad range of applications



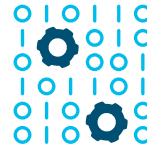
Single version of truth

All participants in a blockchain network have the same view of data, eliminating reconciliation typical with silo'ed databases



Disintermediation

Distributed network and data updates through consensus can eliminate third-party centralized intermediaries



Automation

All shared data is validated, enabling automated impartial execution of coded contracts

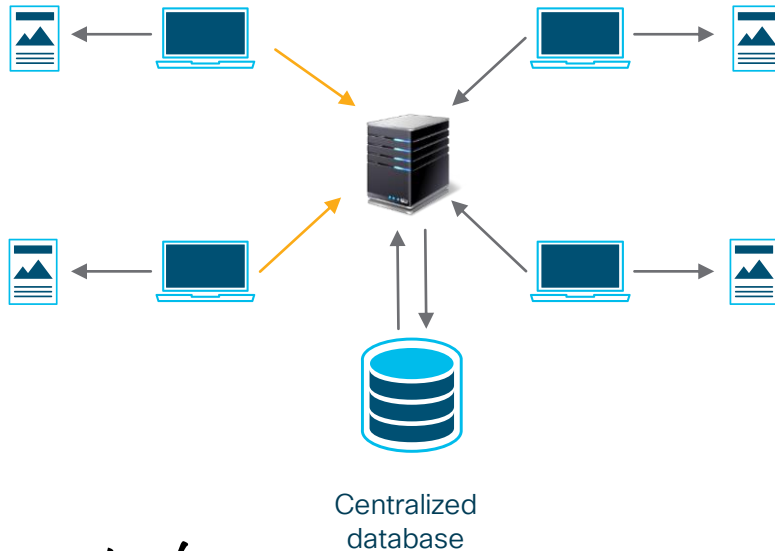


Secure digital assets

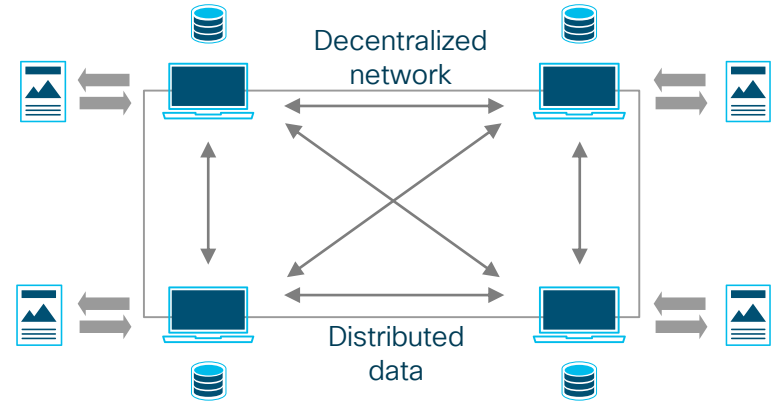
Cryptography enables secure ownership and transfer of digital assets such as currency, intellectual property, software, etc.

Blockchain is fundamentally different from a client/server solution

Centralized client/server architecture



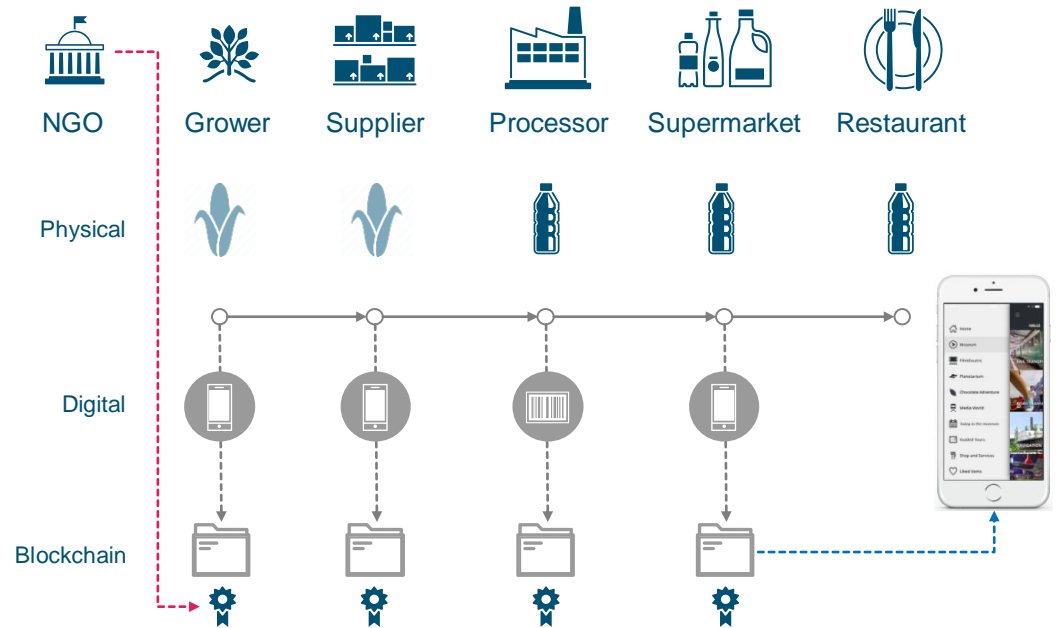
De-centralized blockchain architecture



Example for describing blockchain concepts

Using blockchain to track lifecycle of certified organic food from farm to table

- Movement of food through the supply chain is tracked digitally through smart tags and NFC
- Tamper-proof transaction records from each step are stored on the blockchain
- Lifecycle of food and organic certificates can be verified using app that reads from blockchain

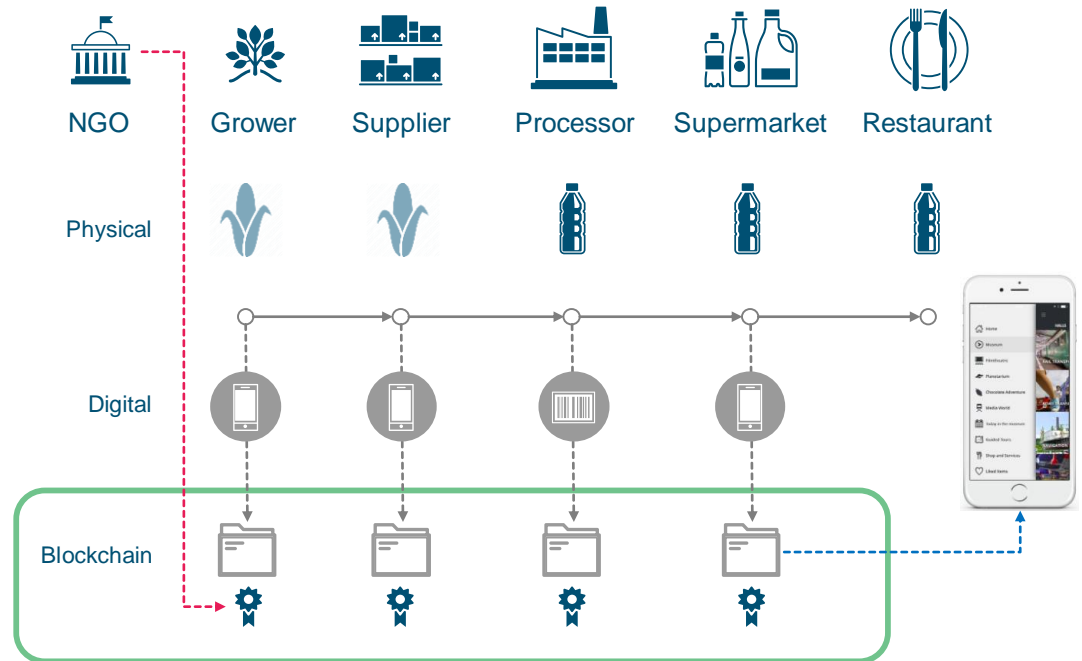


What is a blockchain platform?

Platform provides the tools and infrastructure to deploy a Blockchain network and build a Blockchain app

Core infrastructure in a blockchain platform can include:

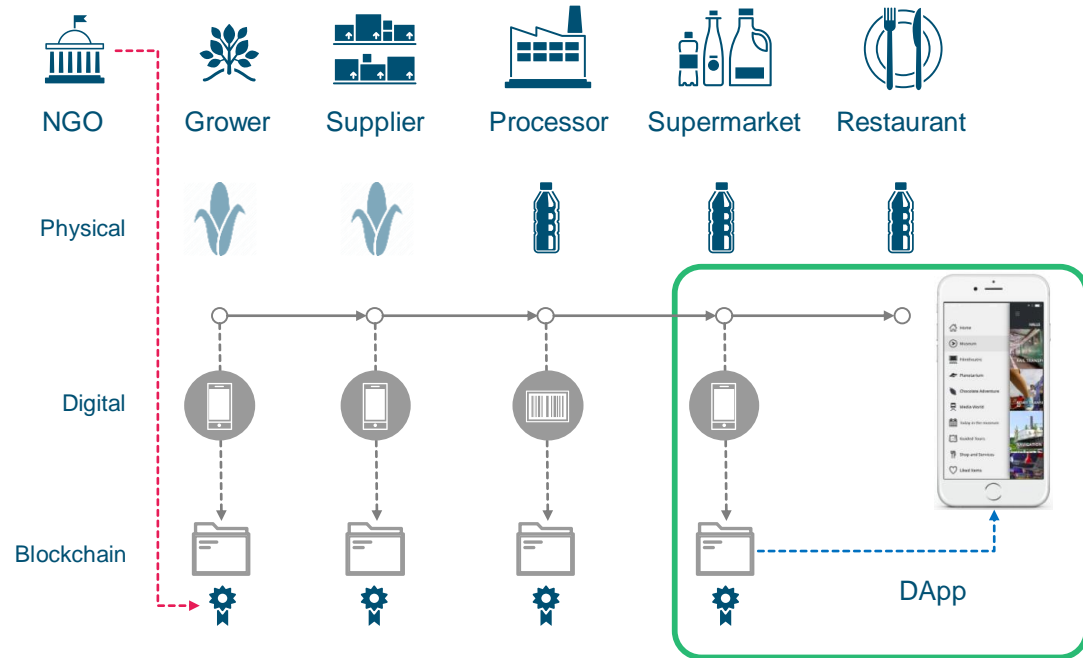
- Node deployment
- Consensus management
- Smart contract creation
- Transaction recording
- Security layers
- App development SDK



What is a Dapp ?

An app that has its backend code and data running on a decentralized peer-to-peer network

- A DApp can be executed autonomously on any node in a blockchain network
- All data accessed by DApp is stored in a blockchain
- Not controlled by any one entity
- Cannot be manipulated / doesn't have single point of failure
- Provides the benefit of eliminating intermediaries

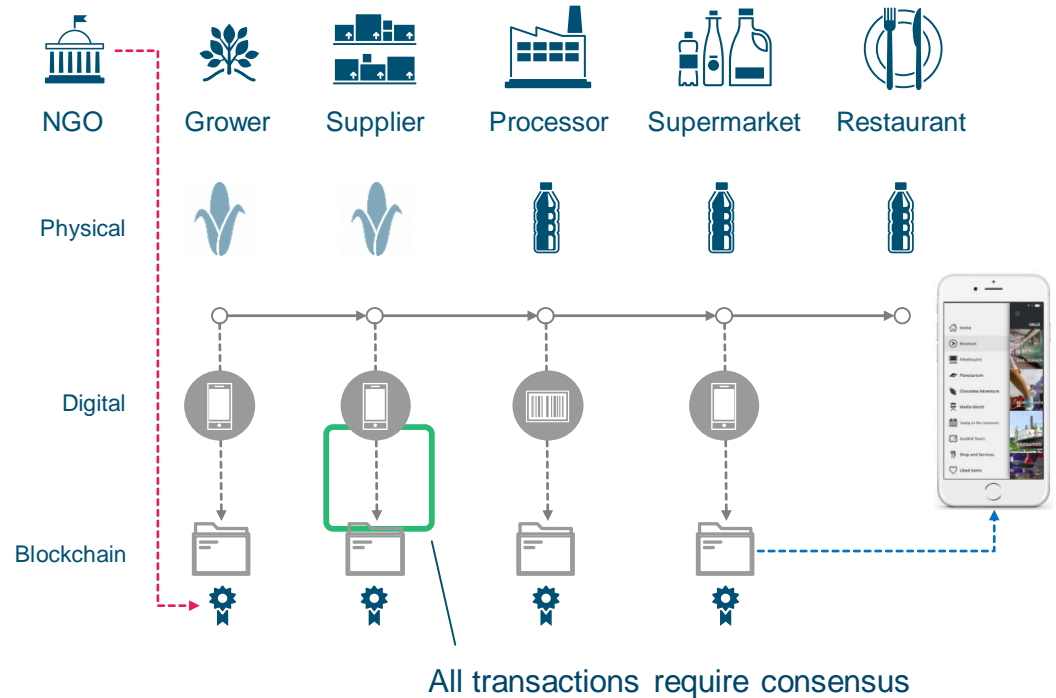


What is Consensus?

It's a protocol for parties on a blockchain to agree on the validity of transactions before recording them on the ledger

Common consensus protocols include:

- Proof of Work requires participants to run complex computations to verify transactions in exchange for digital tokens
- Proof of Stake selects an individual participant to verify transactions based on their proportional stake in the network (e.g. number of tokens owned or smart contracts executed)



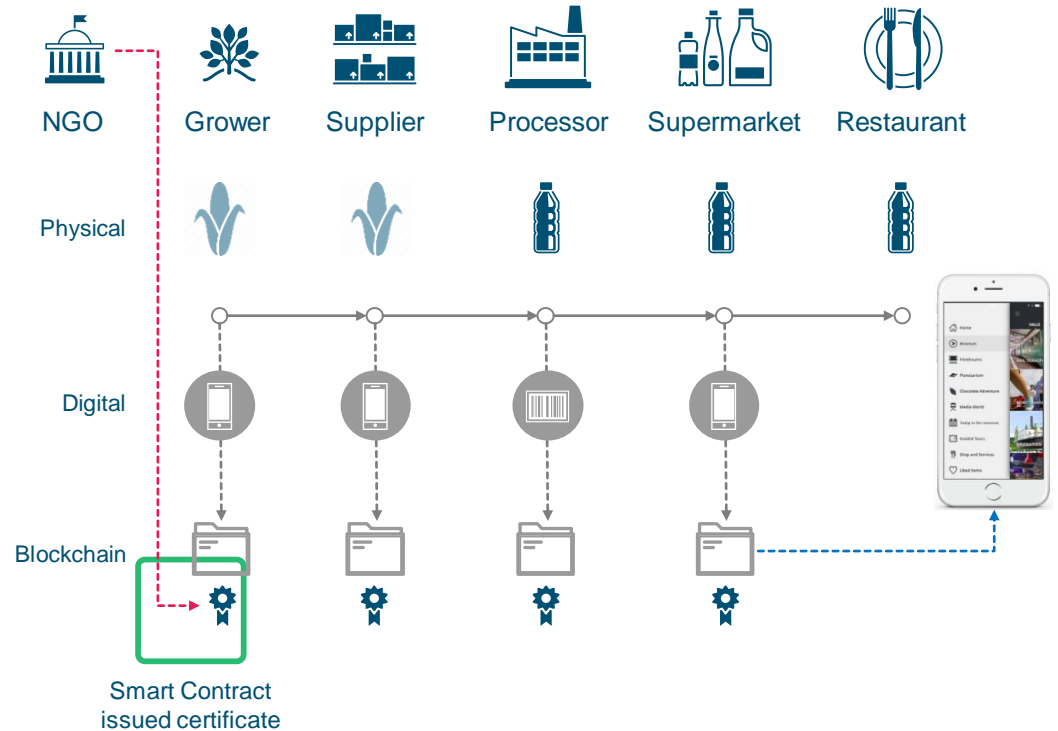
What is a Smart Contract?

A Smart Contract is code that is programmed to automatically execute on a decentralized network when certain trigger conditions or rules are met

Guaranteed to execute exactly as written and cannot be overridden by any entity on the network

Can be used to automate simple transactions such as authorizing payments or issuing certificates

Ensures transparent impartial execution since trigger data is validated through consensus



Deployment Models

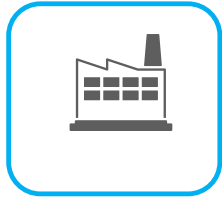
Vision



Internet-scale trust network

One Platform: Multiple Chains, Multiple Market Segments

Supply chain



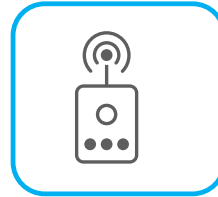
Logistics



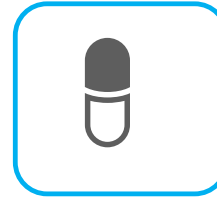
Payments



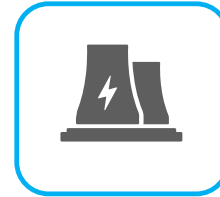
IoT



Pharma



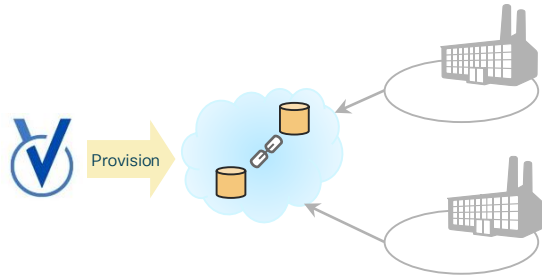
Energy



Cisco Blockchain Platform

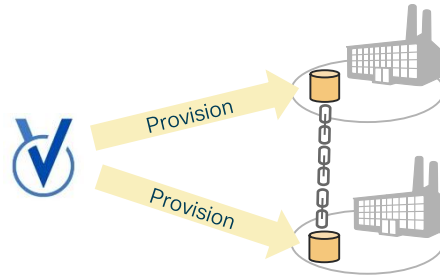
Deployment Models

PaaS hosted on cloud



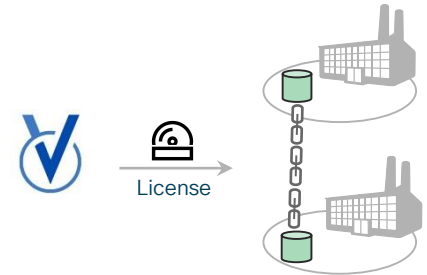
- Virtual nodes hosted by Cisco Blockchain on a cloud service
- Participants gain access and issue transactions through the cloud

PaaS hosted on premises



- 'Blockchain pods': Physical nodes provisioned by platform on premises
- Hardware infrastructure bought, installed and maintained by Cisco Blockchain Platform

Platform software license



- 'Do it yourself' model - customers provided a software subscription
- Customers deploy on their own datacenters or cloud infrastructure

Proposed billing approach: Billing relationship with single paying party





Cisco Blockchain Platform will provide tools and analytics to help customers determine allocation of charges to different network participants

Note: additional option of software bundled with hardware to be evaluated

Enterprise Needs

Premium feature

Description

1		Blockchain network monitoring and management	Monitoring performance for key platform modules including: <ul style="list-style-type: none">• Smart contracts, consensus modules, ledger storage Monitoring performance of nodes, network of nodes and transactions
2		Threat management and analytics	Analytics and management tools to enable: <ul style="list-style-type: none">• Consensus security• Anomaly detection and preemption
3		SLA management & assurance analytics	Analytics and management tools to enable: <ul style="list-style-type: none">• SLA monitoring and assurance
4		SLA management	SLAs for platform performance: <ul style="list-style-type: none">• Ensure smart contract execution, transaction time and uptime to meet SLA requirements

Services

Service Offering

 Advisory	1	Solution design and architecture
 Implementation	2	Custom development
 Optimization	3	Solution optimization
 Managed	4	Managed services
 Technical	5	Technical support
 Training	6	Training and education

Offering Description

- Use case design, readiness assessment, business case development, solution architecture and roadmap
- Implementation services to develop custom applications based on customer specific needs
- Services to Improve efficiency, performance, and productivity of deployed solutions
- Services to fully manage and maintain solutions deployed on-premises
- Customer support including break-fix, 24x7 premium support
- Executive forums and workshops, live and on-demand training sessions, and modeling labs

Cisco on Cisco

Cisco Blockchain Platform

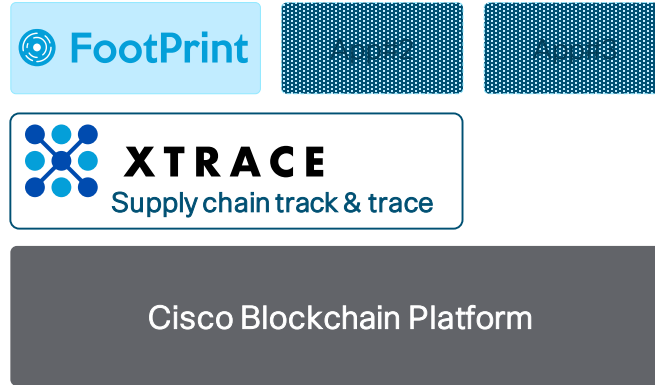
And a suite of supply chain apps

CISCO BLOCKCHAIN PLATFORM

Enterprise grade blockchain platform

Designed by developers with the enterprise in mind

Leverages Cisco strengths in networking, security & performance



FOOTPRINT

User-facing app for counterfeit detection

Instant product authentication

XTRACE

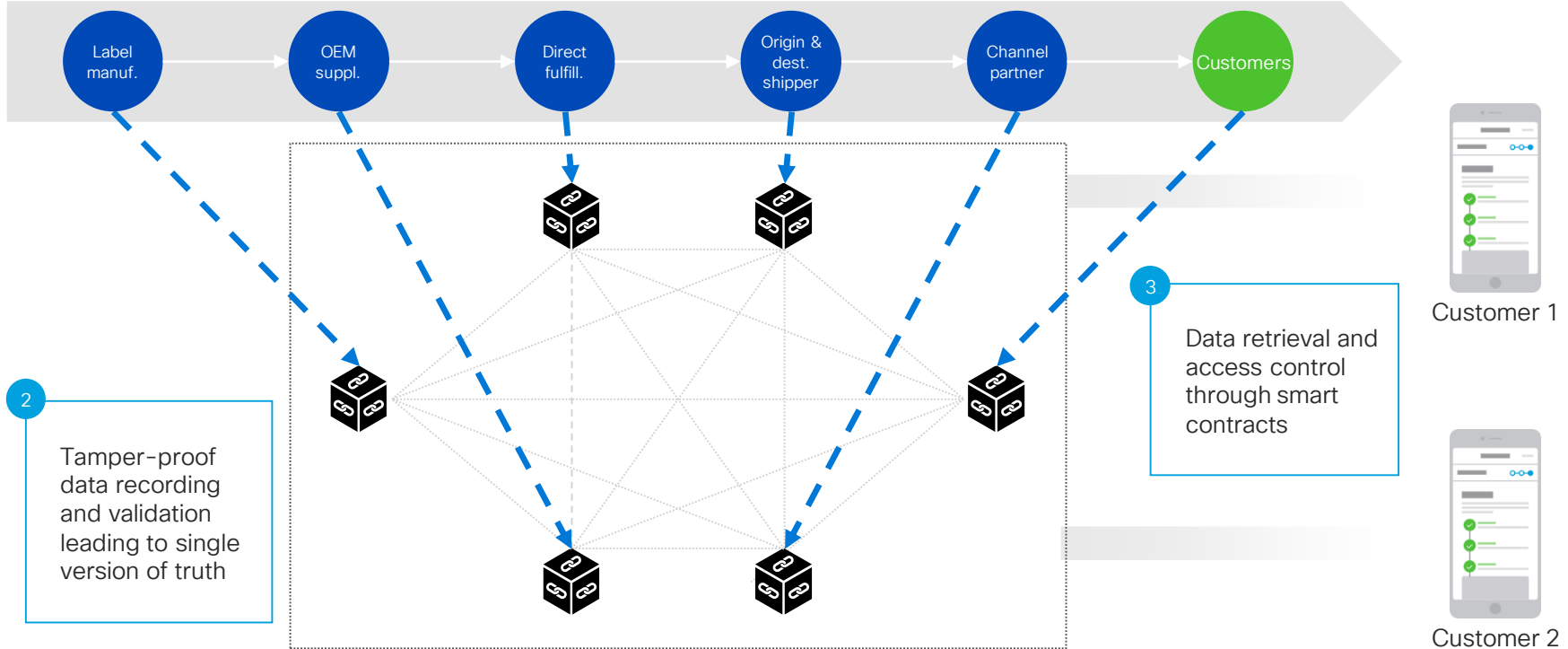
Track and trace integration layer for supply chains

Provides end to end supply chain visibility

Key capabilities to power XTRACE functionality

1

Gapless asset, entitlement, and chain of custody tracking through entire lifecycle



2

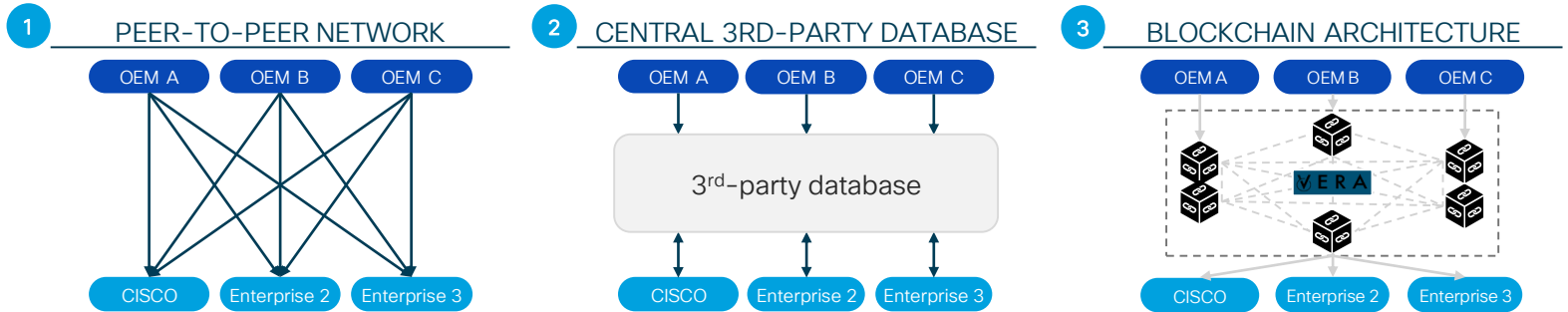
Tamper-proof data recording and validation leading to single version of truth

3

Data retrieval and access control through smart contracts

Why blockchain?

A superior architecture for scaling trust



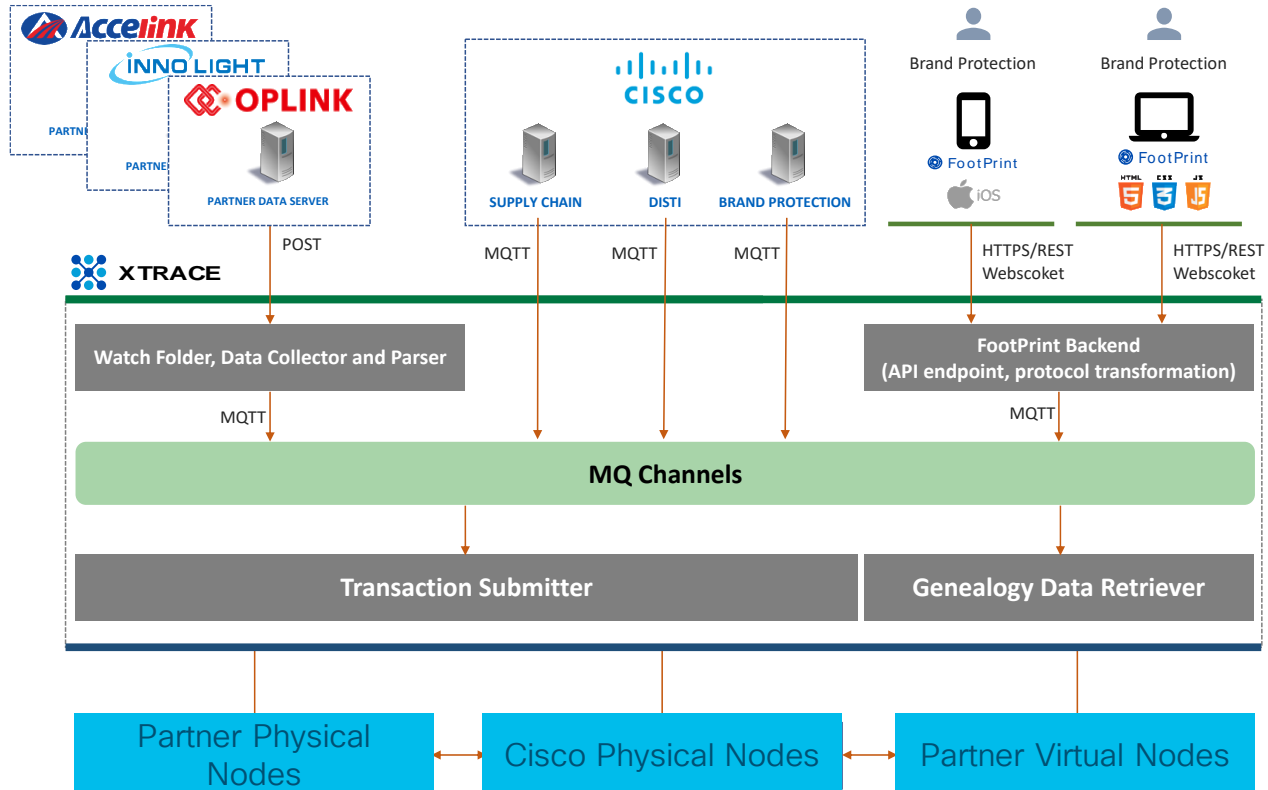
Advantages

- ✓ Simple to implement – direct B2B messages effective at small scale
- ✓ Improved scalability; 3rd party handles msg translation, deliv.
- ✓ Better chance to enforce standards
- ✓ Foundation for scale: future benefits such as virtual assets
- ✓ No single intermediary to trust
- ✓ Single version of truth
- ✓ Can run smart contracts
- ✓ Higher resiliency
- ✓ Strong network effects

Potential drawbacks

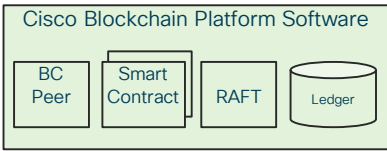
- ! Scales poorly; high monitoring and maintenance costs
- ! High levels of customization among / between participants
- ! Higher recurring costs
- ! Single point of failure
- ! All parties must trust 3rd party
- ! 3rd party is high value target of cyberattack
- ! Long cycles to push updates
- ! Higher recurring costs
- ! Low understanding of tech
- ! Difficult to start without strong existing market position
- ! Investment in standards required ahead of time

Deployment Architecture

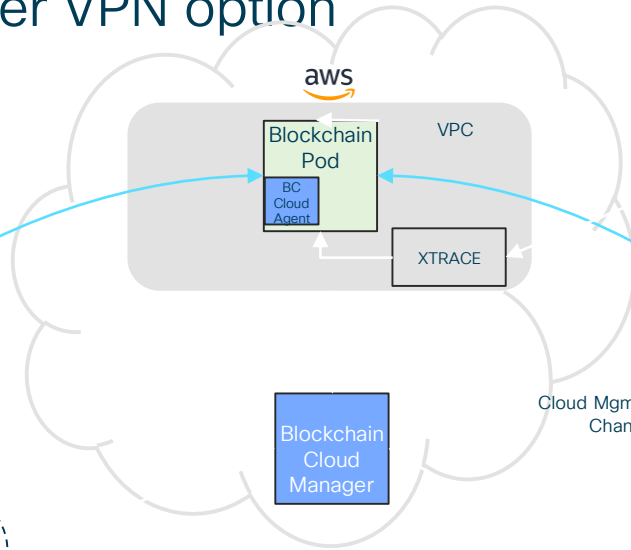
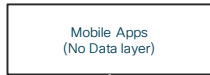


Blockchain Network Architecture

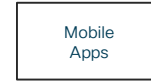
mTLS is preferred over VPN option



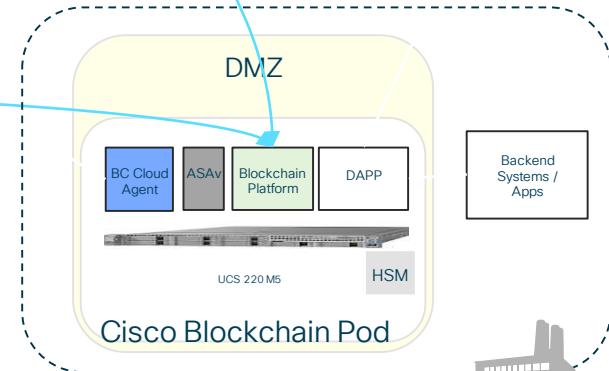
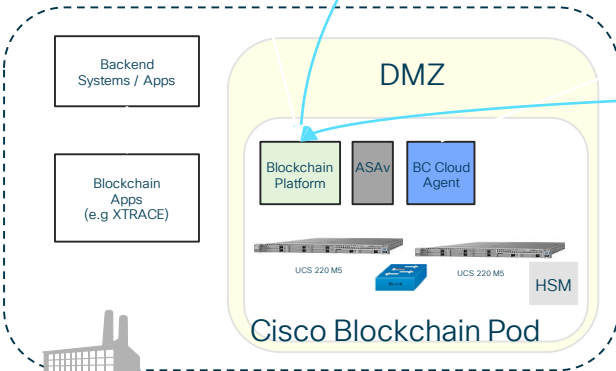
collection of Cisco Blockchain microservices



Client-to-peer
blockchain
TLS traffic



P2P blockchain
TLS traffic



- Blockchain Pod placed in DMZ
- Dual homed, exposed to:
 - a) open internet to talk to blockchain peers & external Blockchain Apps
 - b) internal enterprise network to talk to blockchain enabled Apps
- Follow established DMZ application enablement process
- DMZ Pin holes: TCP-TLS/grpc, RAFT, Application
- Advantages:
 - No Multi-Site VPN underlay required
- Open Questions:
 - Carrier grade FW (ASA)
 - IPS - higher tier?

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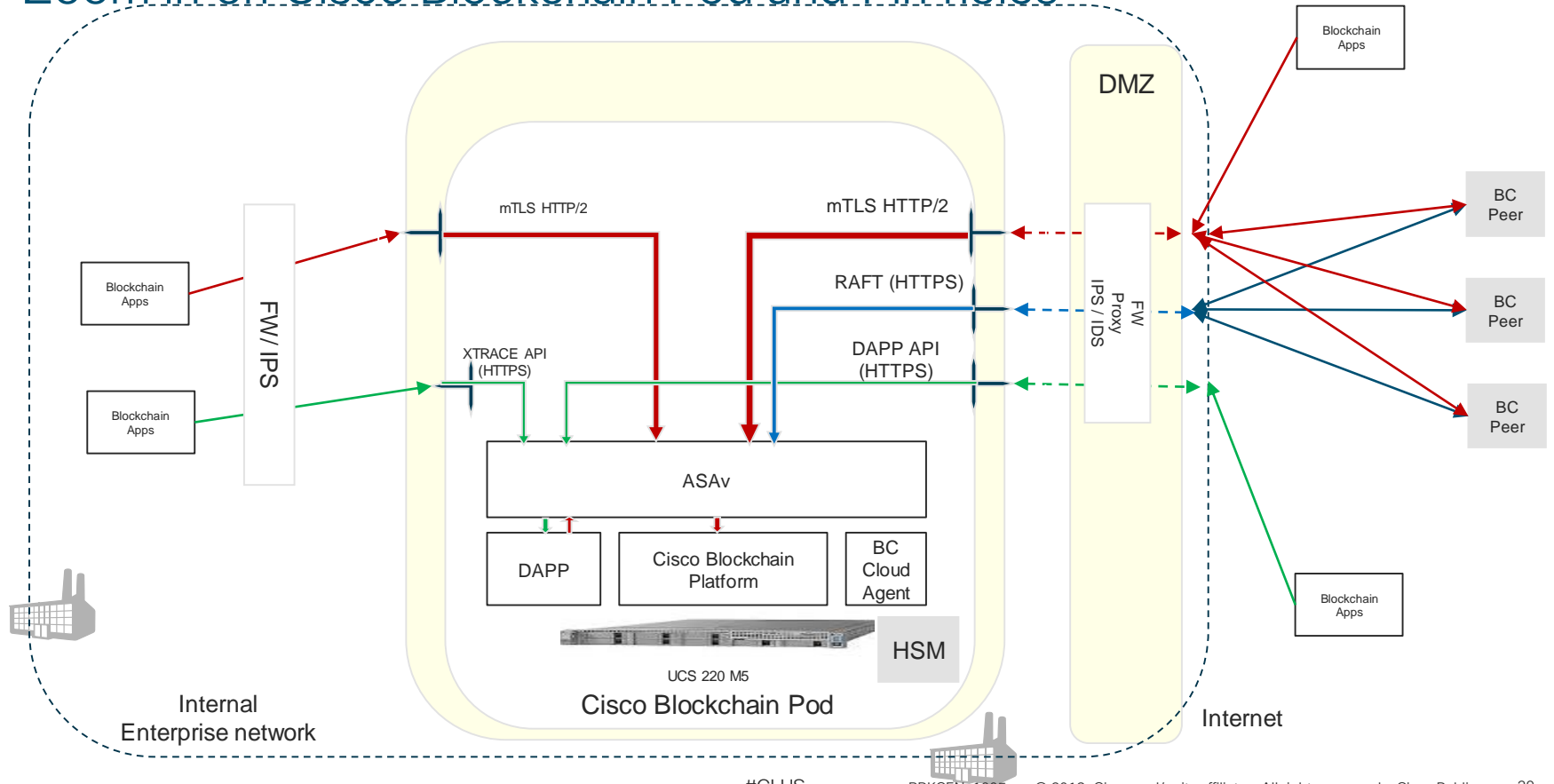
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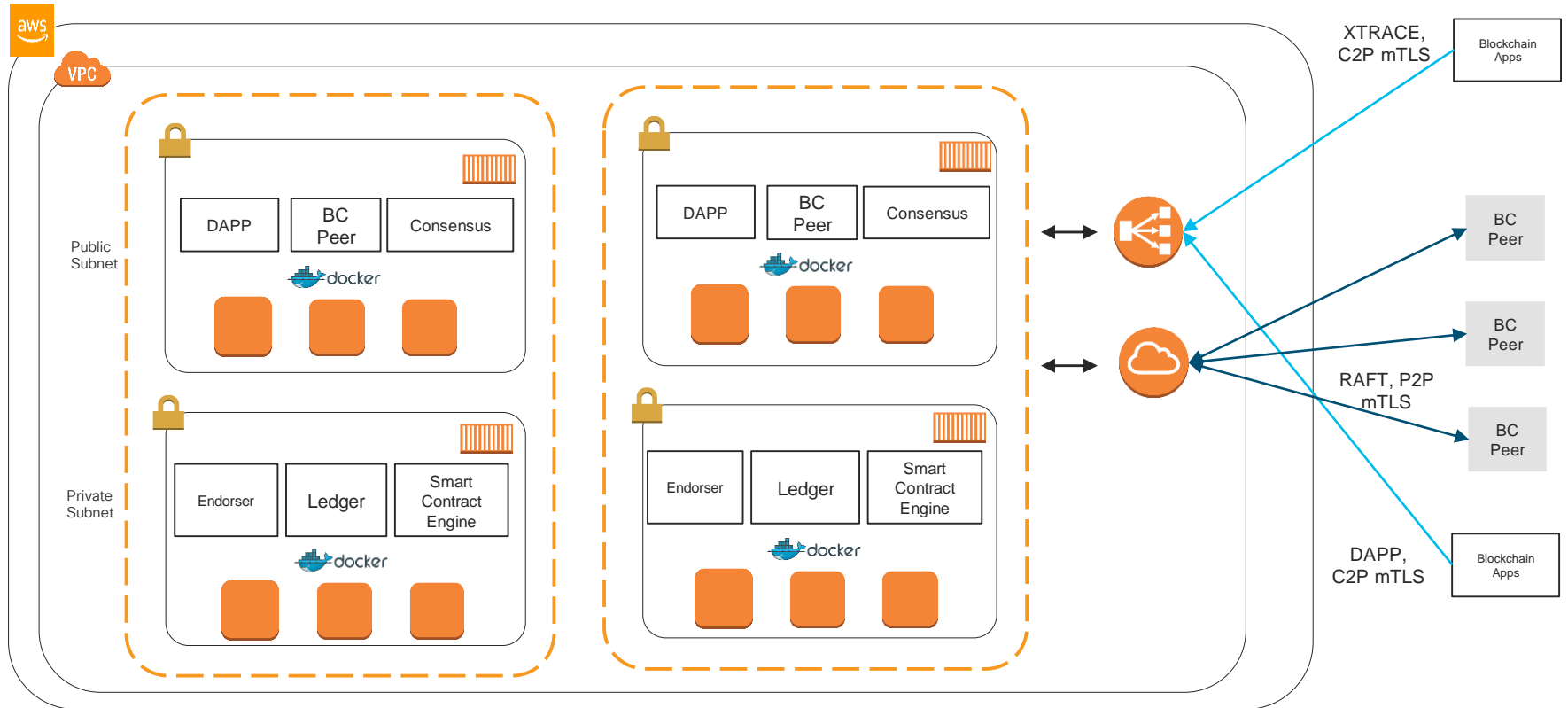
Blockchain Network Architecture

Zoom in on Cisco Blockchain Pod and Pin holes

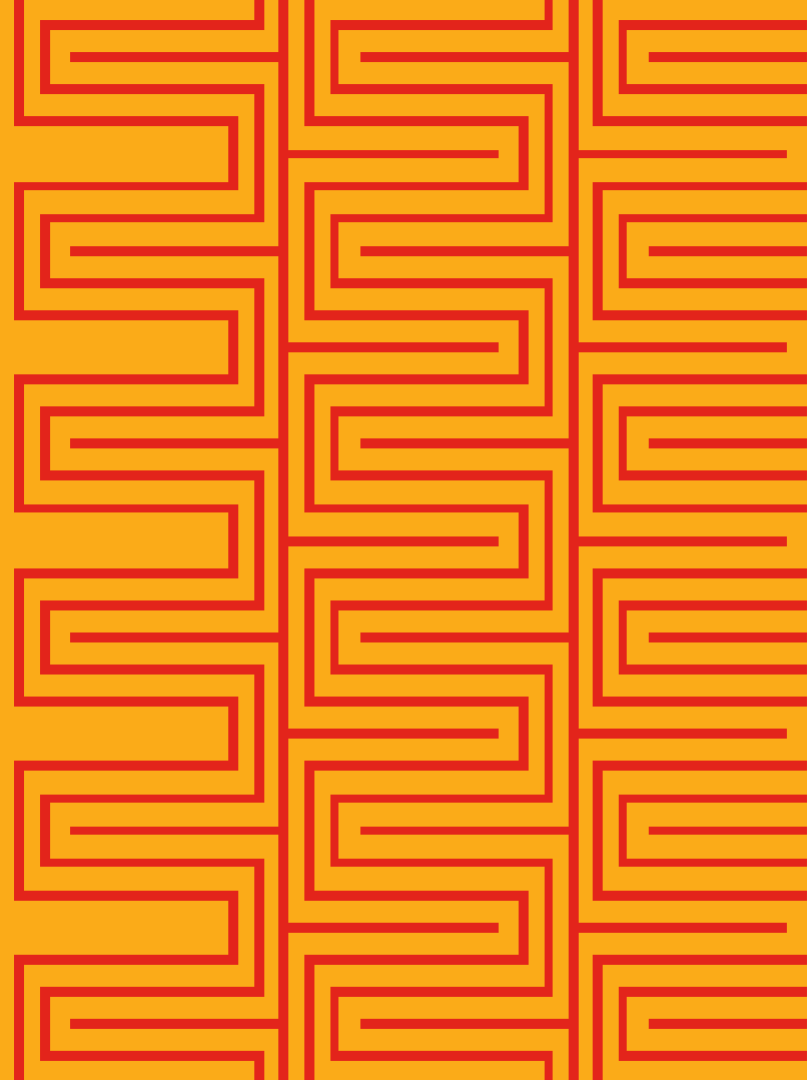


Blockchain Network Architecture

AWS Node



Opportunities



Gaps

Hardened Security

Information Security

- Key Management – SW and HW
- Secured evolution environment
- Cyber security – threat management

Information Privacy and Confidentiality

- RBAC
- Transaction Confidentiality

Blockchain trust and reputation

- Anomaly detection
- Collusion detection, management
- Continuous trust/reputation evaluation

Governance and policy management

Scalable Consensus

- High Speed transaction support
- High throughput
- Fully decentralized

Accelerated Adoption

- Familiar language(s)
- IDE with enhanced toolkit
- Documentation & code samples
- Network bootstrapping
- Developer community
- Works out of the box (e.g. BaaS)
- Professional Services



Performance Management

- Performance monitoring
- Access limit and throttling
- Activity logs and auditing
- Infrastructure auto scaling
- Workload distribution
(edge/fog computing)
- QOS/SLAs



Flexible Framework

- Configurable stack
- Infrastructure compatibility
- Chain interoperability
- Multi protocol interoperability

Leading technology: Cutting-edge features for unmet needs



Fully decentralized permissioned network

Truly **decentralized** consensus protocol to enable **trusted multi-enterprise** business networks



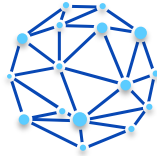
Fine grained information confidentiality

Full **control** over access **permissions** to protect **data privacy** in a network with multiple participants



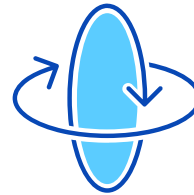
Predictive threat analytics and collusion control

AI based algorithms to **detect malicious behavior** and **protect** your network from **cyber threats**



1000s of transactions per second at internet scale

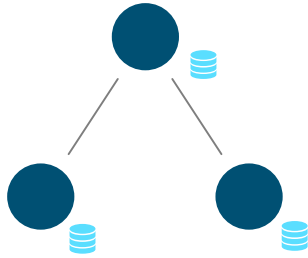
Off-chain data storage and jurisdiction based data replication enable **high scalability** and **throughput**



Flexible framework to compose use case optimized stack

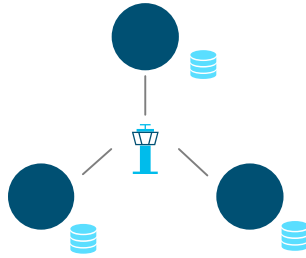
Modular design to support plugins for **customized** components to **optimize** blockchain based on **use cases**

Blockchain is an alternative to traditional supply chain IT solutions such as EDI and control towers



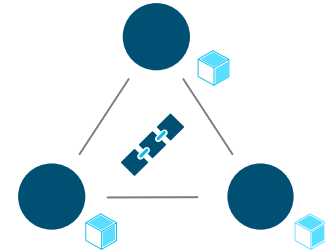
Electronic data interface (EDI)

- Point-to-point integration between two parties
- Exchange is often done between ERP systems and in batches
- Limited traceability and no single version of the truth
- Only point to point automation and hard to maintain



Supply chain control tower

- Centralized (typically cloud) solution to which the supply chain participants integrate
- Provides visibility and automation capabilities
- Requires third party intermediary to host data – no shared ownership
- Single point of failure



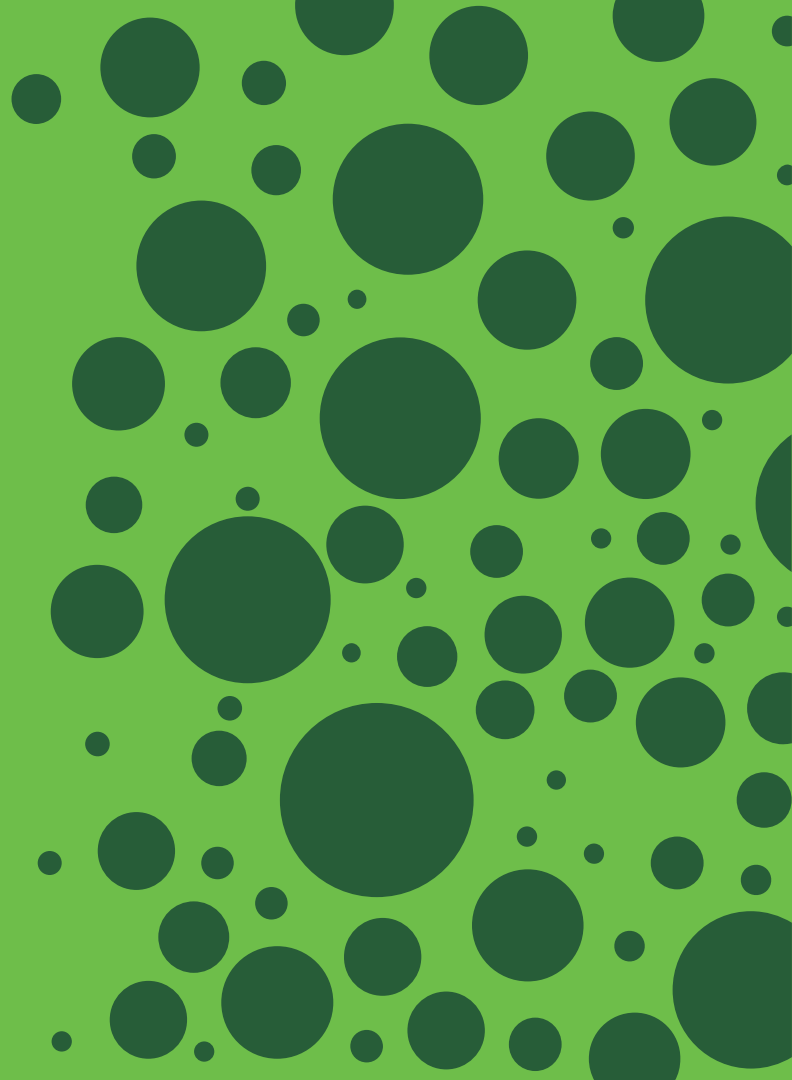
Blockchain network

- Decentralized system where supply chain participants can access/update a shared ledger
- Smart contracts provide automation capabilities based on single version of the truth
- Shared ownership and control of data, no single point of failure

How Existing Cisco Products Can Fit In

Category	Product	Key features to complement Cisco Blockchain solution
Software	1 Cisco Enterprise Network Security	Suite of enterprise security products including: <ul style="list-style-type: none">• Cloud security• Threat protection• Policy and access
	2 APPDYNAMICS	Full stack end-user application performance monitoring and management for: <ul style="list-style-type: none">• Application back-end• Client• Legacy back-end
	3 DNA Center	<ul style="list-style-type: none">• Network analytics to monitor network health
	4 DNA Assurance	<ul style="list-style-type: none">• Network assurance and identification of performance issues
HW	5 Data center hardware ¹	<ul style="list-style-type: none">• Compute, networking and security infrastructure

Collaboration



Signup and Get Involved

Hyperledger

Enterprise Ethereum Alliance

Trusted IoT Alliance

Chamber of Digital Commerce

Complete your online session evaluation

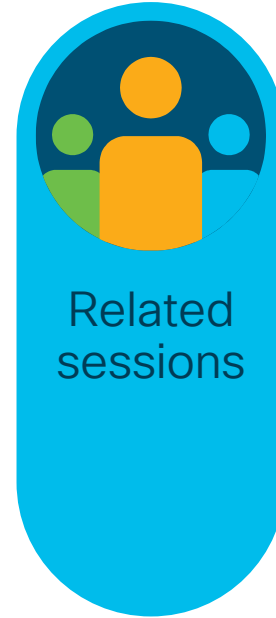
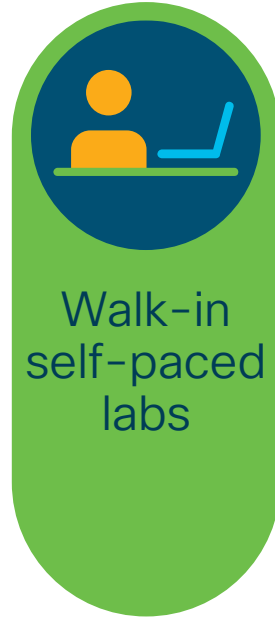
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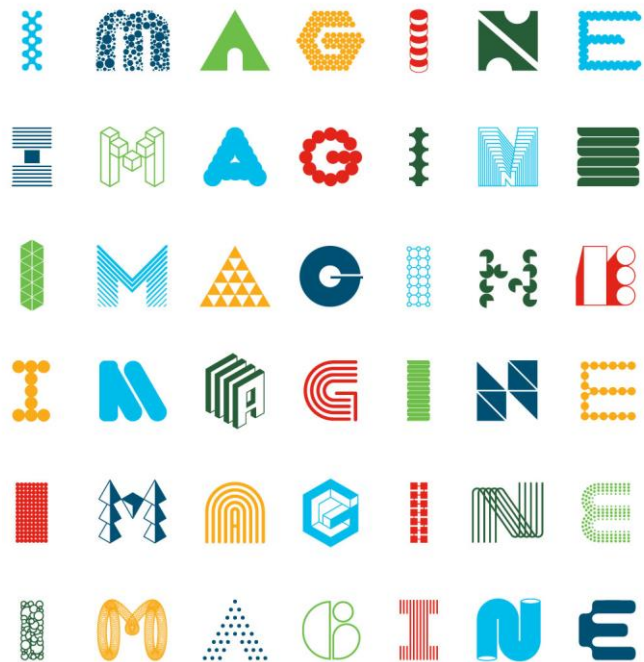


Continue your education





Thank you



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